

HOPEKIDS, INC.
FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2023 AND 2022



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YEARS ENDED DECEMBER 31, 2023 AND 2022**

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INDEPENDENT AUDITORS' REPORT

Board of Directors
HopeKids, Inc.
Scottsdale, Arizona

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of HopeKids, Inc., which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of HopeKids, Inc. as of December 31, 2023 and 2022, and the change in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of HopeKids, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about HopeKids, Inc.'s ability to continue as a going concern for one year after the date the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of HopeKids, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about HopeKids, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control related matters that we identified during the audits.



CliftonLarsonAllen LLP

Phoenix, Arizona
May 7, 2024

HOPEKIDS, INC.
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2023 AND 2022

	2023	2022
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 3,598,106	\$ 3,002,451
Investments	771,632	786,511
Contributions Receivable	23,335	42,102
Prepaid Expenses and Other Assets	52,198	60,885
Total Current Assets	4,445,271	3,891,949
PROPERTY AND EQUIPMENT, Net	15,466	15,855
Total Assets	\$ 4,460,737	\$ 3,907,804
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accrued Expenses and Credit Card Payable	\$ 34,194	\$ 38,378
NET ASSETS		
Without Donor Restrictions	4,059,180	3,709,530
With Donor Restrictions	367,363	159,896
Total Net Assets	4,426,543	3,869,426
Total Liabilities and Net Assets	\$ 4,460,737	\$ 3,907,804

See accompanying Notes to Financial Statements.

HOPEKIDS, INC.
STATEMENTS OF ACTIVITIES
YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUES						
Contributions	\$ 2,546,030	\$ 601,735	\$ 3,147,765	\$ 2,206,663	\$ 154,051	\$ 2,360,714
Special Event Income, Less Direct Donor Benefit of \$279,756 for 2023 and \$249,456 for 2022	740,599	-	740,599	597,416	-	597,416
Contributed Goods and Services	3,118,340	-	3,118,340	2,546,591	-	2,546,591
Investment Income, Net	81,380	-	81,380	(14,923)	-	(14,923)
Other	161,709	-	161,709	28,360	-	28,360
Net Assets Released from Restrictions	394,268	(394,268)	-	359,163	(359,163)	-
Total Support and Revenues	<u>7,042,326</u>	<u>207,467</u>	<u>7,249,793</u>	<u>5,723,270</u>	<u>(205,112)</u>	<u>5,518,158</u>
EXPENSES						
Program Services	5,883,846	-	5,883,846	4,866,534	-	4,866,534
Management and General	372,666	-	372,666	304,865	-	304,865
Fundraising	436,164	-	436,164	441,557	-	441,557
Total Expenses	<u>6,692,676</u>	<u>-</u>	<u>6,692,676</u>	<u>5,612,956</u>	<u>-</u>	<u>5,612,956</u>
CHANGE IN NET ASSETS	349,650	207,467	557,117	110,314	(205,112)	(94,798)
Net Assets - Beginning of Year	<u>3,709,530</u>	<u>159,896</u>	<u>3,869,426</u>	<u>3,599,216</u>	<u>365,008</u>	<u>3,964,224</u>
NET ASSETS - END OF YEAR	<u>\$ 4,059,180</u>	<u>\$ 367,363</u>	<u>\$ 4,426,543</u>	<u>\$ 3,709,530</u>	<u>\$ 159,896</u>	<u>\$ 3,869,426</u>

See accompanying Notes to Financial Statements.

HOPEKIDS, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2023

	Supporting Services			Total Supporting Services	Direct Donor Benefit	Total Functional Expenses
	Program Services	Management and General	Fundraising			
EXPENSES						
Salaries	\$ 1,150,048	\$ 139,032	\$ 277,879	\$ 416,911	\$ -	\$ 1,566,959
Payroll Taxes and Fringe Benefits	304,351	36,794	73,538	110,332	-	414,683
HopeDay, HopeCommunity, and Virtual Program	4,248,499	-	-	-	-	4,248,499
Office	49,435	12,569	10,668	23,237	-	72,672
Outside Services	30,231	113,069	5,613	118,682	-	148,913
Occupancy	14,129	1,516	3,049	4,565	-	18,694
Insurance	17,556	1,955	3,925	5,880	-	23,436
Travel	20,025	2,148	10,754	12,902	-	32,927
Depreciation and Amortization	4,742	509	1,023	1,532	-	6,274
Miscellaneous	44,830	65,074	49,715	114,789	-	159,619
Special Event - Direct Donor Benefit	-	-	-	-	279,756	279,756
Total Expenses by Function	5,883,846	372,666	436,164	808,830	279,756	6,972,432
Less Expenses Netted Against Revenues on the Statement of Activities:						
Special Event Expenses	-	-	-	-	(279,756)	(279,756)
Total Expenses Included in the Expense Section of the Statement of Activities	\$ 5,883,846	\$ 372,666	\$ 436,164	\$ 808,830	\$ -	\$ 6,692,676

See accompanying Notes to Financial Statements.

HOPEKIDS, INC.
STATEMENT OF FUNCTIONAL EXPENSES (CONTINUED)
YEAR ENDED DECEMBER 31, 2022

	Supporting Services			Total Supporting Services	Direct Donor Benefit	Total Functional Expenses
	Program Services	Management and General	Fundraising			
EXPENSES						
Salaries	\$ 941,674	\$ 112,567	\$ 285,310	\$ 397,877	\$ -	\$ 1,339,551
Payroll Taxes and Fringe Benefits	240,831	28,789	72,968	101,757	-	342,588
HopeDay, HopeCommunity, and Virtual Program	3,513,839	-	-	-	-	3,513,839
Office	39,008	12,332	10,229	22,561	-	61,569
Outside Services	40,792	92,655	1,608	94,263	-	135,055
Occupancy	11,623	1,088	3,048	4,136	-	15,759
Insurance	21,359	2,282	6,045	8,327	-	29,686
Travel	17,936	1,679	12,372	14,051	-	31,987
Depreciation and Amortization	3,836	359	1,006	1,365	-	5,201
Marketing	-	1,200	-	1,200	-	1,200
Miscellaneous	35,636	51,914	48,971	100,885	-	136,521
Special Event - Direct Donor Benefit	-	-	-	-	249,456	249,456
Total Expenses by Function	4,866,534	304,865	441,557	746,422	249,456	5,862,412
Less Expenses Netted Against Revenues on the Statement of Activities:						
Special Event Expenses	-	-	-	-	(249,456)	(249,456)
Total Expenses Included in the Expense Section of the Statement of Activities	\$ 4,866,534	\$ 304,865	\$ 441,557	\$ 746,422	\$ -	\$ 5,612,956

See accompanying Notes to Financial Statements.

HOPEKIDS, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 557,117	\$ (94,798)
Adjustments to Reconcile Change in Net Assets to		
Net Cash Provided by Operating Activities:		
Depreciation and Amortization	6,274	5,201
Net Realized and Unrealized (Gains) Losses on Investments	(16,018)	40,765
(Increase) Decrease in Assets:		
Contributions Receivable	18,767	(4,125)
Prepaid Expenses and Other Assets	8,687	92,645
Increase (Decrease) in Liabilities:		
Accrued Expenses and Other Liabilities	(4,184)	18,029
Net Cash Provided by Operating Activities	570,643	57,717
 CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Property and Equipment	(5,885)	(9,989)
Purchase of Investments	(752,498)	(426,994)
Proceeds from Sales of Investments	783,395	250,000
Net Cash Provided (Used) by Investing Activities	25,012	(186,983)
 NET CHANGE IN CASH AND CASH EQUIVALENTS	595,655	(129,266)
 Cash and Cash Equivalents - Beginning of Year	3,002,451	3,131,717
 CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 3,598,106	\$ 3,002,451

See accompanying Notes to Financial Statements.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

HopeKids, Inc. (the Organization) is an Arizona nonprofit corporation. The Organization was established in 2001 to restore hope and transform lives of children with life-threatening medical conditions, their families, and the communities in which they serve. The Organization provides ongoing events, activities, and a powerful, unique support community for families who have a child with cancer or some other life-threatening medical condition. They surround these remarkable children and their families with the message that hope is a powerful medicine. The Organization has chapters in Arizona, Minnesota, Colorado, Texas, Tennessee, North Carolina, and the Kansas City area.

Basis of Presentation

The accompanying financial statements are presented in accordance with American Institute of Certified Public Accountants (AICPA) *Not-for-Profit Industry Guidance within the Financial Accounting Standards Board (FASB) Codification (Guidance)*. Net assets and revenues, gains, and losses are classified based on donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for board-designated reserve funds.

Net Assets With Donor Restrictions – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as restricted revenue when received and released from restriction when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Organization classifies amounts on deposit in banks and cash invested in instruments with original maturities of three months or less as cash and cash equivalents.

Investments

Investments consist of mutual funds that are recorded at fair value based on quoted market prices and fixed income corporate bonds that are recorded at fair value as determined by quoted prices for similar assets and liabilities in active markets. Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividends) is included in the change of net assets in the accompanying statements of activities.

Contributions Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. The contributions receivable at December 31, 2023 and 2022 are considered to be fully collectible by management and, accordingly, an allowance for doubtful accounts is not deemed necessary.

Property and Equipment

Property and equipment with a cost greater than \$1,000 are capitalized at historical cost or estimated historical cost if actual historical cost is not available. Donated property and equipment are recorded at the fair value at the date of gift to the Organization. Depreciation and amortization of property and equipment is computed on a straight-line basis over their estimated useful lives, which range from three to five years. Maintenance and repairs are charged to operations when incurred. When property and equipment is sold or otherwise disposed of, the asset account and related accumulated depreciation account are relieved, and any gain or loss is included in operations.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Impairment of Long-Lived Assets

The Organization reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell. Management does not believe impairment indicators were present at December 31, 2023 and 2022.

Contributions

All contributions are considered to be available for general operations unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as net assets with donor restrictions. When a donor-imposed restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as Net Assets Released from Restrictions.

Contributed Goods and Services

Noncash contributions are recorded at their fair values. The Organization receives gifts such as events and tickets in order to give to families who have a child with a life-threatening illness. These noncash items are recorded as noncash revenue at time of receipt and recorded to program expenses when given to families. The noncash contributions are almost immediately given to families so at any time during the year the Organization has no material inventory on hand.

Donated services are recognized at fair value if the services received (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donations.

The Organization also received donated services from unpaid volunteers at HopeDay, HopeCommunity, and Virtual Program events throughout the years ended December 31, 2023 and 2022. No amounts have been recognized in the statements of activities because the criteria for recognition have not been satisfied.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

Fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability and establishes a fair value hierarchy at the measurement date. This fair value hierarchy maximizes the use of observable inputs by requiring that the observable inputs be used when available. The fair value hierarchy consists of three levels of inputs that may be used to measure fair value as follows:

Level 1 – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

Level 3 – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

Income Taxes

The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code (IRC) and, therefore, there is no provision for federal or state corporate income taxes. In addition, the Organization has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the IRC.

Management believes that no uncertain tax positions exist for the Organization at December 31, 2023 and 2022.

Subsequent Events

The Organization has evaluated events and transactions for potential recognition or disclosure in these financial statements through May 7, 2024, the date the financial statements were available to be issued.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 2 LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

	<u>2023</u>	<u>2022</u>
Cash and Cash Equivalents	\$ 3,598,106	\$ 3,002,451
Investments	771,632	786,511
Contributions Receivable	<u>23,335</u>	<u>42,102</u>
Total	4,393,073	3,831,064
Donor-Imposed Restrictions		
Restricted Funds	<u>(367,363)</u>	<u>(159,896)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u>\$ 4,025,710</u>	<u>\$ 3,671,168</u>

The Organization receives significant contributions restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization forecasts its future cash flows and monitors its liquidity reserves monthly.

NOTE 3 FAIR VALUE

The overall investment objective of the Organization is to invest its assets with a conservative investment strategy to manage risks using the conservation of principal to enable easy access to funds.

The following table presents assets measured at fair value by classification within the fair value hierarchy as of December 31, 2023:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual Funds	\$ 77,283	\$ -	\$ -	\$ 77,283
Treasury Bills	449,871	-	-	449,871
Corporate Bonds	-	<u>244,478</u>	-	<u>244,478</u>
Total	<u>\$ 527,154</u>	<u>\$ 244,478</u>	<u>\$ -</u>	<u>\$ 771,632</u>

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 3 FAIR VALUE (CONTINUED)

The following table presents assets measured at fair value by classification within the fair value hierarchy as of December 31, 2022:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual Funds	\$ 343,285	\$ -	\$ -	\$ 343,285
Stocks	5,194	-	-	5,194
Corporate Bonds	-	438,032	-	438,032
Total	<u>\$ 348,479</u>	<u>\$ 438,032</u>	<u>\$ -</u>	<u>\$ 786,511</u>

NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	<u>2023</u>	<u>2022</u>
Software	\$ 89,880	\$ 89,880
Office Equipment	63,319	57,434
Total Property and Equipment	153,199	147,314
Less: Accumulated Depreciation and Amortization	(137,733)	(131,459)
Property and Equipment, Net	<u>\$ 15,466</u>	<u>\$ 15,855</u>

Depreciation and amortization expense was \$6,274 and \$5,201 for the years ended December 31, 2023 and 2022, respectively.

NOTE 5 NET ASSETS

Net Assets Without Donor Restrictions

Board-designated net assets consist of the following:

	<u>2023</u>	<u>2022</u>
Board-Designated Operating Reserves	\$ 2,662,232	\$ 1,790,713
Board-Designated Opportunity Reserves	289,235	787,445
Board-Designated Emergency Reserves	500,000	500,000
Board-Designated Program Reserves	550,907	550,907
Total Board-Designated Net Assets	<u>\$ 4,002,374</u>	<u>\$ 3,629,065</u>

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 5 NET ASSETS (CONTINUED)

Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes or periods:

	<u>2023</u>	<u>2022</u>
Subject to Expenditure for Specified Purpose		
HopeSuite Minnesota	\$ 253,035	\$ 5,846
HopeSuite Arizona	-	40,000
HopeDay Events	1,630	16,000
HopeCommunity Events	5,000	-
Week of Hope	8,700	26,184
Special Events	-	1,222
Total	<u>268,365</u>	<u>89,252</u>
Subject to Passage of Time		
Contributions that are Restricted by Donors for Use in		
Future Periods	98,998	70,644
Total Net Assets With Donor Restrictions	<u>\$ 367,363</u>	<u>\$ 159,896</u>

NOTE 6 CONTRIBUTED GOODS AND SERVICES

Contributed goods and services recognized in the statements of activities included the following:

	<u>2023</u>	<u>2022</u>
Programs	\$ 3,064,465	\$ 2,474,186
Clothing	19,465	11,470
Meetings	-	23,669
Internet	12,912	22,216
Supplies	16,574	4,375
Marketing	-	1,200
Services	4,924	9,475
Total	<u>\$ 3,118,340</u>	<u>\$ 2,546,591</u>

The Organization recognized contributed nonfinancial assets within revenue, including contributed programs, clothing, meetings, internet, supplies, marketing, and services. Unless otherwise noted, all contributions were valued at the actual market value or the estimated fair market value. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

The contributed programs include events, tickets and food that were provided to families at HopeDay, HopeCommunity and Virtual programs.

Contributed clothing was t-shirts used for family welcome packages, program events, and volunteers.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 6 CONTRIBUTED GOODS AND SERVICES (CONTINUED)

Contributed meetings include discounted lodging, food, and meeting space utilized for board and staff retreats, gatherings, and planning for programs.

The contributed internet and supplies were utilized across the Organization, for both programming and general and administrative purposes.

Contributed marketing was donated advertising display space, used for general and administrative activities.

Contributed services recognized comprise services from technology professionals to design, implement and operate program software. Contributed services are valued and are reported at the estimated fair market value of the services calculated at the market rate, less the amount the Organization paid for the services.

NOTE 7 FUNCTIONALIZED EXPENSES

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated are as follows:

Salaries, payroll and fringe benefits and insurance – based on the result of all employee's time study multiplied by each employee's salary and resulting in a bottom line percentage.

Office – based on the result of all employee's time study added and resulting in a bottom line percentage. Postage, grouped with this category, is charged 100% to management and general.

Occupancy, insurance, travel, depreciation and amortization – based on the result of all employee's time study added and resulting in a bottom line percentage.

Outside services – only cost for donor software is allocated based on estimated time of use of the software and the rest of the costs grouped with this category are allocated to management and general.

Miscellaneous – based on the result of all employee's time study added and resulting in a bottom line percentage. Bank fees and dues and fees, grouped with this category, are charged 100% to management and general.

NOTE 8 RELATED PARTY TRANSACTIONS

The Organization does not have office space and the employees work from their homes at no cost to the Organization.

HOPEKIDS, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2023 AND 2022

NOTE 9 CONCENTRATION OF CREDIT RISK

The Organization maintains all of its cash with high-credit quality financial institutions. Balances on deposit are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Balances in excess of FDIC limits are uninsured. As of December 31, 2023 and 2022, a significant portion of the cash balance was in excess of the FDIC insurance coverage limit.

NOTE 10 RETIREMENT PLANS

The Organization has outsourced its payroll and benefits function to Insperity, a Professional Employer Organization (PEO). Under the Organization's co-employment agreement, Insperity established a 401(k) retirement savings plan for the employees. The Organization makes the employees aware of the plan, withholds voluntary contributions from paychecks, and remits the contributions to an independent trustee. Each participant may contribute their eligible compensation on a pretax basis to the plan up to a maximum allowed by the IRC. Total employer contributions to the plan were \$53,256 and \$44,998 for fiscal years 2023 and 2022, respectively.

NOTE 11 EMPLOYEE RETENTION CREDIT

Grants from the government are recognized when all conditions of such grants are fulfilled or there is reasonable assurance that they will be fulfilled. During the year ended December 31, 2023, the Organization applied for Employee Retention Credit (ERC) grant funding from the Internal Revenue Service (IRS). The Organization recognized \$136,745 of revenue related to performance requirements being met in compliance with the program during the year ended December 31, 2023.

Eligibility and conditions for the ERC program may be audited by the IRS. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any audit will not have a material adverse impact on the Foundation's financial position.

HOPEKIDS, INC.
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NOTE 12 COMMITMENTS

The Organization has a contract to pay a license fee for a suite for professional sports played at the Xcel Energy Center in Minnesota. The term of the contract ends on August 31, 2024. The commitment outstanding for the remainder of the contract is \$122,463 at December 31, 2023.

The Organization has a contract to pay a license fee for a suite for professional sports played at Chase Field in Arizona. The term of the contract ends on December 31, 2024. The commitment outstanding for the remainder of the contract is \$57,015 at December 31, 2023.

Subsequent to year-end, the Organization entered into a contract to pay a license fee for a suite for professional sports played at American Airlines Center in Texas. The term of the contract ends on June 30, 2027. The noncancellable commitment is \$690,000.



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